

Buying Time Media 650 Massachusetts Ave NW Ste 210 Washington, DC 20001

#### Contract # 3063496

Schedule Dates 10/10/17-10/16/17

Advertiser Ralph Northam for Virginia Governor-D (116676) Agency Buying Time Media (1779)

Product POLITICAL CANDIDATE (ns) (1186) Brand GOVERNOR/DEM (926535)

Salesperson HOUSE-WASHINGTON, WJLA/GJLA/EJLA (3869)

Sales Office WJLA/GJLA/EJLA Dome,Liz **Buyer Name** Phone/Fax CPE 5632

Local/Political Candidate Agency BRD

Weekly/Irregular Comments

Billing Type

**Date Entered** 10/09/17 Last Modified

10/09/17

Tiffany Lewis No

By Broadcast Month Oct. 2017 Grand Total:

Washington (WJLA)

Spots 207 \$265,400.00 207 \$265,400.00

Rate

Order Type Normal Package Deal Commission % 15.00

\$39,810.00 Net Total \$225,590.00

**Entered By** 

Headline #

CO-OP

Sales Tax

Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu	We	Th	Fr Sa	Su	Spots	Rate	Total	Station	Comments	Entered
1.0 Normal Line / SPOT	10/10/17-10/13/17	2		0A- News-Good Morning shington at 430a			1	1	1	1		4	\$75.00	\$300.00	Washington (WJLA)		10/9/17
2.0 Normal Line / SPOT	10/16/17-10/16/17	2		0A- News-Good Morning shington at 430a		1						1	\$75.00	\$75.00	Washington (WJLA)		10/9/17
3.0 Normal Line / SPOT	10/10/17-10/13/17	2		News-Good Morning Shington at 5a			2	2	2	2		8	\$350.00	\$2,800.00	Washington (WJLA)		10/9/17
4.0 Normal Line / SPOT	10/16/17-10/16/17	2	I	News-Good Morning shington at 5a		2						2	\$350.00	\$700.00	Washington (WJLA)		10/9/17
5.0 Normal Line / SPOT	10/10/17-10/13/17	2	I	News-Good Morning shington at 6a			2	2	2	2	1	8	\$1,000.00	\$8,000.00	Washington (WJLA)		10/9/17
6.0 Normal Line / SPOT	10/16/17-10/16/17	2		News-Good Morning shington at 6a		2						2	\$1,000.00	\$2,000.00	Washington (WJLA)		10/9/17
7.0 Normal Line / SPOT	10/10/17-10/13/17	2		- ABC-Good Morning erica				3			1	12	\$1,000.00	\$12,000.00	Washington (WJLA)		10/9/17
8.0 Normal Line / SPOT	10/16/17-10/16/17	2		- ABC-Good Morning erica		3						3	\$1,000.00	\$3,000.00	Washington (WJLA)		10/9/17
9.0 Normal Line / SPOT	10/10/17-10/13/17	2	:30 9A-	Live with Kelly			2	2	2	2	1	8	\$500.00	\$4,000.00	Washington (WJLA)		10/9/17
10.0 Normal Line / SPOT	10/16/17-10/16/17	2	:30 9A-	Live with Kelly		2		1 1			į	2	\$500.00	\$1,000.00	Washington (WJLA)		10/9/17

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224 ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.



WJLA-TV WASHINGTON, DC

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Salesperson HOUSE-WASHINGTON, WJLA/GJLA/EJLA (3869)

WJLA/GJLA/EJLA Sales Office **Buyer Name** Dome,Liz Phone/Fax CPE 5632

Account Types Local/Political Candidate Agency BRD

Billing Type Weekly/Irregular **Last Modified** Entered By Tiffany Lewis CO-OP

Demo

**Date Entered** 

No Headline #

Order Type Normal Package Deal

10/09/17

10/09/17

\$225,590.00

Commission % 15.00 Commission \$39,810.00

Date:

Comments:

Net Total

Sales Tax

Washington (WJLA) By Broadcast Month Spots Rate Oct. 2017 207 \$265,400.00 Grand Total: 207 \$265,400.00

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu	We	Th	Fr :	Sa Su	Spots	Rate	Total	Station	Comments	Entered
11.0	Normal Line / SPOT	10/10/17-10/13/17	2	:30	10A- Rachael Ray			2	2	2	2	i	8	\$450.0	\$3,600.00	Washington (WJLA)		10/9/17
12.0	Normal Line / SPOT	10/16/17-10/16/17	2	:30	10A- Rachael Ray		2	į		i	į	i	2	\$450.0	\$900.00	Washington (WJLA)		10/9/17
13.0	Normal Line / SPOT	10/10/17-10/13/17	2	:30	11A- ABC-The View			2	2	2	2	i	8	\$450.0	\$3,600.00	Washington (WJLA)		10/9/17
14.0	Normal Line / SPOT	10/16/17-10/16/17	2	:30	11A- ABC-The View		2					i	2	\$450.0	\$900.00	Washington (WJLA)		10/9/17
15.0	Normal Line / SPOT	10/10/17-10/13/17	2	:30	12P- News-ABC 7 News at Noon			2	2	2	2		8	\$500.0	\$4,000.00	Washington (WJLA)		10/9/17
16.0	Normal Line / SPOT	10/16/17-10/16/17	2	:30	12P- News-ABC 7 News at Noon		2			1		į	2	\$500.0	\$1,000.00	Washington (WJLA)		10/9/17
17.0	Normal Line / SPOT	10/10/17-10/13/17	2	:30	1P- ABC-The Chew			2	2	2	2	į	8	\$350.0	\$2,800.00	Washington (WJLA)		10/9/17
18.0	Normal Line / SPOT	10/16/17-10/16/17	2	:30	1P- ABC-The Chew		2			:		i	2	\$350.0	\$700.00	Washington (WJLA)		10/9/17
19.0	Normal Line / SPOT	10/10/17-10/13/17	2	:30	2P- ABC-General Hospital			2	2	2	2	i	8	\$600.0	\$4,800.00	Washington (WJLA)		10/9/17
20.0	Normal Line / SPOT	10/16/17-10/16/17	2	:30	2P- ABC-General Hospital		2					i	2	\$600.0	\$1,200.00	Washington (WJLA)		10/9/17
21.0	Normal Line / SPOT	10/10/17-10/13/17	2		Orbit- [P]Hot Bench(Tu We Th Fr), [P]Hot Bench 2(Tu We Th Fr)			1	1	1	1		4	\$500.0	\$2,000.00	Washington (WJLA)		10/9/17
	·										- 1							

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10/09/17 Tiffany Lewis

No

Normal

Order Type Package Deal

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Demo

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22.0	Normal Line / SPOT	10/16/17-10/16/17	2	1	Orbit- [P]Hot Bench(Mo), [P]Hot Bench 2(Mo)		1			1		1	1	\$500.00	\$500.00	Washington (WJLA)		10/9/17
23.0	Normal Line / SPOT	10/10/17-10/13/17	2	:30	4P- News-ABC 7 News at 4p			2	2	2	2		8	\$500.00	\$4,000.00	Washington (WJLA)		10/9/17
24.0	Normal Line / SPOT	10/16/17-10/16/17	2	:30	4P- News-ABC 7 News at 4p		2		1 1	i			2	\$500.00	\$1,000.00	Washington (WJLA)		10/9/17
25.0	Normal Line / SPOT	10/10/17-10/13/17	2	:30	5P- News-ABC 7 News at 5p			2	2	2	2		8	\$550.00	\$4,400.00	Washington (WJLA)		10/9/17
26.0	Normal Line / SPOT	10/16/17-10/16/17	2	:30	5P- News-ABC 7 News at 5p		2						2	\$550.00	\$1,100.00	Washington (WJLA)		10/9/17
27.0	Normal Line / SPOT	10/10/17-10/13/17	2	:30	6P- News-ABC 7 News at 6p			1	1	1	1		4	\$700.00	\$2,800.00	Washington (WJLA)		10/9/17
28.0	Normal Line / SPOT	10/16/17-10/16/17	2	:30	6P- News-ABC 7 News at 6p		1			- 1	- 1	i.	1	\$700.00	\$700.00	Washington (WJLA)		10/9/17
29.0	Normal Line / SPOT	10/10/17-10/13/17	2	:30	6:27P- 6:30P (EST)			1	1	1	1		4	\$3,000.00	\$12,000.00	Washington (WJLA)		10/9/17
30.0	Normal Line / SPOT	10/16/17-10/16/17	2	:30	6:27P- 6:30P (EST)		1						1	\$3,000.00	\$3,000.00	Washington (WJLA)		10/9/17
31.0	Normal Line / Access	10/10/17-10/13/17	2	:30	6:57P- 7P (EST)			1	1	1	1		4	\$6,000.00	\$24,000.00	Washington (WJLA)		10/9/17
32.0	Normal Line / Access	10/16/17-10/16/17	2	:30	6:57P- 7P (EST)		1		1 1	- 1			1	\$6,000.00	\$6,000.00	Washington (WJLA)		10/9/17
33.0	Normal Line / SPOT	10/15/17-10/15/17	2	:30	6:27P- 6:30P (EST)							1	1	\$2,500.00	\$2,500.00	Washington (WJLA)		10/9/17
34.0	Normal Line / SPOT	10/15/17-10/15/17	2		6:30P- News-ABC 7 News at 630p Wknd				1 1	1		1	1	\$500.00	\$500.00	Washington (WJLA)		10/9/17

CONFIRMATION CONTRACT		
Accepted-Station:	Date:	Comments:

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WJLA/GJLA/EJLA Sales Office **Buyer Name** Dome,Liz Phone/Fax CPE 5632

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Billing Type Weekly/Irregular **Date Entered** 10/09/17 **Last Modified** 10/09/17

Tiffany Lewis

No

Order Type Normal

Package Deal Commission % 15.00

Date:

Comments:

Commission \$39,810.00 Net Total \$225,590.00

Sales Tax

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Headline #

CO-OP

Demo

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Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu	We	Th	Fr :	Sa Su	Spots	Rate	Total	Station	Comments	Entered
35.0	Normal Line / Access	10/10/17-10/13/17	2	:30	7P- Wheel Of Fortune			1	1	1	1	į	4	\$2,000.00	\$8,000.0	0 Washington (WJLA)		10/9/17
36.0	Normal Line / Access	10/16/17-10/16/17	2	:30	7P- Wheel Of Fortune		1					i	1	\$2,000.00	\$2,000.0	0 Washington (WJLA)		10/9/17
37.0	Normal Line / Access	10/10/17-10/13/17	2	:30	7:30P- Jeopardy			1	1	1	1	į	4	\$3,000.00	\$12,000.0	0 Washington (WJLA)		10/9/17
38.0	Normal Line / Access	10/16/17-10/16/17	2	:30	7:30P- Jeopardy		1						1	\$3,000.00	\$3,000.0	0 Washington (WJLA)		10/9/17
39.0	Normal Line / Prime Premium	10/16/17-10/16/17	2	:30	8P- ABC-Dancing with the Stars (Monday)		1					1	1	\$6,000.00	\$6,000.0	Washington (WJLA)		10/9/17
40.0	Normal Line / Prime	10/10/17-10/10/17	2	:30	8P- ABC-The Middle (Tuesday)		1	1				i	1	\$4,500.00	\$4,500.0	0 Washington (WJLA)		10/9/17
41.0	Normal Line / Prime Premium	10/11/17-10/11/17	2	:30	8P- ABC-The Goldbergs (Wednesday)				1			1	1	\$5,000.00	\$5,000.0	0 Washington (WJLA)		10/9/17
42.0	Normal Line / Prime Premium	10/11/17-10/11/17	2	:30	0 8:30P- ABC-Speechless (Wednesday)		1		1			1	1	\$5,000.00	\$5,000.0	0 Washington (WJLA)		10/9/17
43.0	Normal Line / Prime	10/11/17-10/11/17	2	:30	10P- ABC-Designated Survivor (Wednesday)				1			1	1	\$5,500.00	\$5,500.0	0 Washington (WJLA)		10/9/17
44.0	Normal Line / Prime Premium	10/12/17-10/12/17	2	:30	8P- ABC-Greys Anatomy (Thursday)					1		1	1	\$8,000.00	\$8,000.0	0 Washington (WJLA)		10/9/17
45.0	Normal Line / Prime Premium	10/12/17-10/12/17	2	:30	9P- ABC-Scandal (Thursday)			i		1		i	1	\$9,000.00	\$9,000.0	0 Washington (WJLA)		10/9/17

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WJLA-TV WASHINGTON, DC

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Washington (WJLA) By Broadcast Month Spots Oct. 2017 207 \$265,400.00

207

Grand Total:

Rate

\$265,400.00

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu	We	Th	Fr Sa	Su Su	Spots	Rate	Total	Station	Comments	Entered
46.0	Normal Line / Prime Premium	10/12/17-10/12/17	2	:30	10P- ABC-How To Get Away With Murder (Thursday)					1			1	\$9,500.00	\$9,500.00	Washington (WJLA)		10/9/17
47.0	Normal Line / Prime	10/13/17-10/13/17	2	:30	8P- ABC-Once Upon A Time (Friday)		1				1	1	1	\$3,000.00	\$3,000.00	Washington (WJLA)		10/9/17
48.0	Normal Line / Prime	10/13/17-10/13/17	2	:30	10:01P- ABC-20/20 (Friday)						1	į	1	\$4,000.00	\$4,000.00	Washington (WJLA)		10/9/17
49.0	Normal Line / Football	10/14/17-10/14/17	2	:30	8P- Sports-ABC College Football Prime						1		1	\$4,000.00	\$4,000.00	Washington (WJLA)		10/9/17
50.0	Normal Line / Prime	10/15/17-10/15/17	3	:30	8P- ABC-Americas Funniest Home Videos (Sunday)							1	1	\$2,000.00	\$2,000.00	Washington (WJLA)		10/9/17
51.0	Normal Line / SPOT	10/10/17-10/13/17	2	:30	11P- News-ABC 7 News at 11p			1	1	1	1		4	\$1,200.00	\$4,800.00	Washington (WJLA)		10/9/17
52.0	Normal Line / SPOT	10/16/17-10/16/17	2	:30	11P- News-ABC 7 News at 11p		1						1	\$1,200.00	\$1,200.00	Washington (WJLA)		10/9/17
53.0	Normal Line / SPOT	10/14/17-10/14/17	2	:30	11:35P- News-ABC 7 News at 11p						1		1	\$250.00	\$250.00	Washington (WJLA)		10/9/17
54.0	Normal Line / SPOT	10/15/17-10/15/17	2	:30	11:00:26P- News-ABC 7 News at 11p							1	1	\$500.00	\$500.00	Washington (WJLA)		10/9/17
55.0	Normal Line / SPOT	10/10/17-10/13/17	2	:30	11:35P- ABC-Jimmy Kimmel			2	2	2	2	1	8	\$500.00	\$4,000.00	Washington (WJLA)		10/9/17
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cepted-Ac	gency/Advertiser:			Date:	Accepted-Station	on:								Date:	Comments:			

**Date Entered** 

**Last Modified** 

Entered By

Headline #

Order Type

Package Deal

Commission %

Commission

Net Total

Sales Tax

CO-OP

Demo

10/09/17

10/09/17

Normal

15.00

\$39,810.00

\$225,590.00

No

Tiffany Lewis

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B/E Bookend P/B Piggy Back



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Washington (WJLA)

By Broadcast Month

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56.0	Normal Line / SPOT	10/16/17-10/16/17	2	:3	0 11:35P- ABC-Jimmy Kimmel		2		- 1	i	<u> </u>		2	\$500.00	\$1,000.0	0 Washington (WJLA)		10/9/17
57.0	Normal Line / SPOT	10/10/17-10/13/17	2	:3	0 12:35P- ABC-Nightline			1	1	1 1			4	\$350.00	\$1,400.0	0 Washington (WJLA)		10/9/17
58.0	Normal Line / SPOT	10/16/17-10/16/17	2	:3	0 12:35P- ABC-Nightline		1		i		<u> </u>	i	1	\$350.00	\$350.0	0 Washington (WJLA)		10/9/17
59.0	Normal Line / SPOT	10/10/17-10/13/17	2	:3	0 Orbit- [P]Who Wants to be a Millionaire(Tu We Th Fr), [P]Who Wants to be a Millionaire (Tu We Th Fr)			1	1	1 1	1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	4	\$100.00	\$400.0	0 Washington (WJLA)		10/9/17
60.0	Normal Line / SPOT	10/16/17-10/16/17	2	:3	0 Orbit- [P]Who Wants to be a Millionaire(Mo), [P]Who Wants to be a Millionaire (Mo)		1	1 1	1	1	1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1	\$100.00	\$100.0	0 Washington (WJLA)		10/9/17
61.0	Normal Line / SPOT	10/15/17-10/15/17	2	:3	0 11:30P- 12A (EST)							1	1	\$500.00	\$500.0	0 Washington (WJLA)		10/9/17
62.0	Normal Line / SPOT	10/15/17-10/15/17	3	:3	0 12:05A- Castle 2							1	1	\$150.00	\$150.0	0 Washington (WJLA)		10/9/17
63.0	Normal Line / SPOT	10/15/17-10/15/17	3	:3	0 1:05A- Scandal				- 1			1	1	\$75.00	\$75.0	0 Washington (WJLA)		10/9/17
64.0	Normal Line / SPOT	10/14/17-10/14/17	2	:3	0 7A- ABC-Good Morning America Saturday						1		1	\$500.00	\$500.0	0 Washington (WJLA)		10/9/17
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65.0	Normal Line / Football	10/14/17-10/14/17	2		12:30P- Sports-ABC College Football Early		1		1 1	1	1	1	\$3,000.00	\$3,000.00	Washington (WJLA)		10/9/17
66.0	Normal Line / Football	10/14/17-10/14/17	2		3:30P- Sports-ABC College Football Late		1	1	1 1	1	1	1	\$3,500.00	\$3,500.00	Washington (WJLA)		10/9/17
67.0	Normal Line / SPOT	10/15/17-10/15/17	2		8A- ABC-Good Morning America Sunday		1				2	2	\$500.00	\$1,000.00	Washington (WJLA)		10/9/17
68.0	Normal Line / SPOT	10/15/17-10/15/17	2		10A- News-Full Measure with Sharyl Attkisson						1	1	\$300.00	\$300.00	Washington (WJLA)		10/9/17
69.0	Normal Line / SPOT	10/15/17-10/15/17	3		10:30A- Government Matters						1	1	\$200.00	\$200.00	Washington (WJLA)		10/9/17
70.0	Normal Line / Prime	10/10/17-10/10/17	2		8:30P- ABC-Fresh Off the Boat (Tuesday)			1	1 1		1	1	\$4,000.00	\$4,000.00	Washington (WJLA)		10/9/17
71.0	Normal Line / Prime	10/10/17-10/10/17	2	:30	9P- ABC-Black-ish (Tuesday)			1	1 1	i	i	1	\$6,500.00	\$6,500.00	Washington (WJLA)		10/9/17
72.0	Normal Line / Prime	10/13/17-10/13/17	3		9:01P- ABC-Marvels Inhumans (Friday)					1	1	1	\$2,800.00	\$2,800.00	Washington (WJLA)		10/9/17
73.0	Normal Line / Prime	10/15/17-10/15/17	3	:30	7P- ABC-Toy Box (Sunday)			i	1 1		1	1	\$3,500.00	\$3,500.00	Washington (WJLA)		10/9/17
74.0	Normal Line / Prime	10/15/17-10/15/17	3		9P- ABC-Shark Tank (Sunday)			1			1	1	\$5,000.00	\$5,000.00	Washington (WJLA)		10/9/17
					CO	NF	RMA	TIC	)N C	CON	TRA	ACT			1		
	gency/Advertiser:			Date:	Accepted-Stat								Date:	Comments:			

The parties intend for the Standard Advertiser	Terms and Conditions ("Terms") located at	http://shgi.net/?n=1224	to be part of their agreement	and the sale of advertising is express	dy subject to said Terms



Contract #	3063496	Date Entered	10/09/17
chedule Dates	10/10/17-10/16/17	Last Modified	10/09/17
dvertiser	Ralph Northam for Virginia Governor-D (116676)	Entered By	Tiffany Lewis
gency	Buying Time Media (1779)	CO-OP	No
roduct	POLITICAL CANDIDATE (ns) (1186)	Headline #	
rand	GOVERNOR/DEM (926535)	Demo	
alesperson	HOUSE-WASHINGTON, WJLA/GJLA/EJLA (3869)	Order Type	Normal
ales Office	WJLA/GJLA/EJLA	Package Deal	
Juyer Name	Dome,Liz	Commission %	15.00
hone/Fax		Commission	\$39,810.00
PE	5632	Net Total	\$225,590.00

Local/Political Candidate Agency BRD

Weekly/Irregular

Sales Tax

Washington (WJLA)		
By Broadcast Month	<b>Spots</b>	Rate
Oct. 2017	207	\$265,400.00
Grand Total:	207	\$265,400.00

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu	We	Th	Fr S	a Su	Spots	Rate	Total	Station	Comments	Entered
75.0	Normal Line / Prime Premium	10/11/17-10/11/17	2		9:31P- ABC-American Housewife (Wednesday)				1			1	1	\$8,000.00	\$8,000.00	Washington (WJLA)		10/9/17
					CON	١F١	RM	ΑT	101	V C	ON	TR	ACT					
Accepted-A	gency/Advertiser:			Date:	Accepted-Statio	n:								Date:	Comments:			

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224 ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.

Account Types

Billing Type